Financial Advisor Network - FAN Program presents...

Business Succession and Exit Planning & Tax Planning

An interactive program that ensures you are up-to-date on technical and planning aspects of Exit & Succession (Seminar 1) and Taxation & Estate Strategies (Seminar 2).

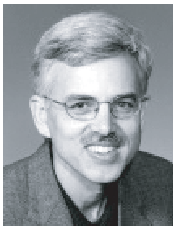
2007/2008

Seminar 1 - Business Succession and Exit Planning

Nanaimo 08-Nov-07 | Victoria 09-Nov-07 | Surrey 13-Nov-07 | Vancouver 14-Nov-07

Seminar 2 - Tax Planning

Nanaimo 16-Jan-08 | Victoria 17-Jan-08 | Surrey 22-Jan-08 | Vancouver 23-Jan-08



Paul Lailey
Davis LLP

Toby Symes,
Symes Valuation Services Ltd.

Blair Dwyer
Dwyer Tax Lawyers

Malcolm Ross,
Investaflex Financial Group

John Blackmer
Solus Trust

Rob Radloff
Investaflex Financial Group

Seminar Highlights:

Seminar 1

- ***Overview of Succession and Exit Strategies***
- ***Business Valuation Case Study***
- ***Structuring for Exit and Succession including Shareholders Agreements***
- ***Succession and Exit Case Study***

Seminar 2

- ***Charitable Giving Structures***
- ***Estate Planning Tools***
- ***Tax Structuring for Private Corporations***
- ***Estate and Retirement Case Study***

Who Should Attend:

Accountants in Public Practices - who wish to remain current on tax issues for private corporations, have clients facing succession, retirement or estate planning issues, wish to move beyond the role of compliance provider to trusted advisor.

Accountants working for Private Corporations - whose companies are facing a succession / exit event or are trusted advisors to a family business.

What Prior Attendees Say:

100% - Learned information to benefit clients and practice.

100% - Would recommend this Seminar Series to colleagues.

Seminar 1

Business Succession and Exit Planning

November 2007

Dates & Venues:

Nanaimo

November 8th 2007
The Coast Bastion Inn
11 Bastion St.

Victoria

November 9th 2007
The Union Club
805 Gordon St.

Surrey

November 13th 2007
Sheraton Guildford Hotel
15269-104th Ave.

Vancouver

November 14th 2007
The Westin Grand
433 Robson St.

Fact:

70% of small business owners plan to exit their businesses in the next 10 years. - "Canadian Federation of Independent Business, 2006"

The Schedule:

8:15 - 8:45am **Continental Breakfast & Registration**

8:45 - 10:15am **Business Succession and Exit Strategies an Overview**
Malcolm Ross

The most common structures in achieving a business transition will be addressed, while touching on some of the "soft issues" critical for success.

10:30 - 12:00pm **Business Valuation Case Study**
Toby Symes

The methodology behind a formal valuation will be illustrated by taking the participants through a valuation case study.

12:00 - 12:45pm **Lunch**

12:45 - 2:15pm **Structuring for Exit and Succession Including Shareholders Agreements**
Blair Dwyer

The elements that create a structure to facilitate a tax effective sale or transition will be discussed as well as how to structure shareholders agreements to achieve tax effective transition.

2:30 - 4:00pm **Succession and Exit Case Study**
Rob Radloff

A case study illustrating how the various parties' objectives are addressed and a succession structure is put in place.

About the Speakers...

Malcolm Ross
B. Comm, CFP, CLU, TEP, CAFA
Investaflex Financial Group

Mr. Ross specializes in corporate tax structuring, family business succession and wealth management. With a strong commitment to consumer and advisor education, Mr. Ross is a frequent speaker and has developed cutting edge educational mediums.

Toby Symes
CA, CBV, MBA
Symes Valuation Services Ltd.

Mr Symes is President of Symes Valuation Services Ltd. He has over 30 years of experience in public accounting, management consulting and finance, in public practice and industry. His areas of specialization are business valuation for purchase, sale, tax, estate planning and litigation support.

Blair Dwyer
BA, LLB
Dwyer Tax Lawyers

Mr. Dwyer restricts his law practice to tax and estate planning matters. He is the author of Taxation and Investment in Canada (published by the International Bureau of Fiscal Documentation) and has spoken at Canadian Tax Foundation and other conferences.

Seminar 2

Tax Planning

January 2008

The Schedule:

8:15 - 8:45am **Continental Breakfast & Registration**

8:45 - 10:15am **Tax Effective Charitable Giving Structures**
Robert Radloff

The tax issues surrounding charitable giving and structures to maximize the after tax gift will be discussed.

10:30 - 12:00pm **Estate and Incapacity Planning Including Administrative Issues**
John Blackmer

The major tools such as Wills, Representation Agreements, Powers of Attorney and the various types of trusts available for incapacity and estate planning will be addressed.

12:00 - 12:45pm **Lunch**

12:45 - 2:15pm **Tax Structures for Private Corporations: Opportunities, Traps and Tax Update**
Paul Lailey

The most common tax traps faced by private corporations in structuring their affairs and initiating transactions will be covered.

2:30 - 4:00pm **Integrated Estate and Retirement Case Study**
Malcolm Ross

A case study integrating tax structuring, retirement planning and estate planning.

Dates & Venues:

Nanaimo

January 16th 2008
The Coast Bastion Inn
11 Bastion St.

Victoria

January 17th 2008
The Union Club
805 Gordon St.

Surrey

January 22nd 2008
Eaglequest Coyote Creek
7778-152nd St.

Vancouver

January 23rd 2008
The Westin Grand
433 Robson St.

Fact:

Tax represents Canadians' largest ongoing expense and greatest investment risk.

About the Speakers...

Robert Radloff
CA, CFP, CLU
Investaflex Financial Group

Mr. Radloff is an experienced tax accountant who specializes in corporate tax structuring and estate planning using a comprehensive financial planning process. Mr. Radloff was recognized by the Advisor of the Year Awards in 2004.

John Blackmer
BA, LLB, MBA
Solus Trust

Mr. Blackmer, President and CEO of Solus Trust has been working for some 20 years in various positions in the wealth management industry. He is also an active member of the Law Society of British Columbia and has worked in several investment related positions.

Paul Lailey
BA, LLB
Davis LLP

Mr. Lailey has over 20 years of experience as a tax lawyer. His focus is on corporate tax, including the structuring of corporate mergers and acquisitions and tax planning for owner managers and their families.

Business Succession and Exit Planning
&
Tax Planning

Registration Form

November 2007 / January 2008

I would like to register for the following ***Business Succession and Exit Planning Seminar:***

- ○ November 8th, 2007 - The Coast Bastion Inn (11 Bastion St.) - NANAIMO # ________ Name(s) ____________________
- ○ November 9th, 2007 - The Union Club (805 Gordon St.) - VICTORIA # ________ Name(s) ____________________
- ○ November 13th, 2007 - Sheraton Guilford Hotel (15269-104th Ave.) - SURREY # ________ Name(s) ____________________
- ○ November 14th, 2007 - The Westin Grand (433 Robson St.) - VANCOUVER # ________ Name(s) ____________________

I would like to register for the following ***Tax Planning Seminar:***

- ○ January 16th, 2008 - The Coast Bastion Inn (11 Bastion St.) - NANAIMO # ________ Name(s) ____________________
- ○ January 17th, 2008 - The Union Club (805 Gordon St.) - VICTORIA # ________ Name(s) ____________________
- ○ January 22nd, 2008 - Eaglequest Coyote Creek (152nd St.) - SURREY # ________ Name(s) ____________________
- ○ January 23rd, 2008 - The Westin Grand (433 Robson St.) - VANCOUVER # ________ Name(s) ____________________

Registration: Registration confirmation will be faxed / emailed / mailed.

Name(s) ____

Firm/Employer ____

Business Address ____

Telephone ______________________ Fax ______________________

Email ____

Cost Schedule: Cost includes Continental Breakfast, Lunch, Refreshments and Presentation Material *(GST included)*

Individual attending One Seminar Day - ***$220*** per day

Individual attending Two Seminar Days - ***$180*** per day ($360 total)

Group attending Three or more Seminar Days - ***$150*** per attendee per day

Payment:

Please bill my credit card: ○ VISA ○ MasterCard or: ○ Cheque (Payable to FAN Program)

Card Number ______________________ Expiry Date MM/YY ______________________

Name of Card Holder ______________________ Authorization Signature X ______________________

Amount: Total number of attending days (including all attendees) __________ x Cost per day (see cost schedule) $__________

= Total Cost / Authorized amount if paying by Credit Card $______________________

Please forward Registration Form to:

Mail: FAN Program 308-938 Howe St. Vancouver, BC V6Z 1N9

Fax: 604.331.2540 / 1.877.331.2540

For more information, please contact Viola Lam:

Phone: 604.331.2523 / 1.888.496.3539

Email: viola.lam@investaflex.com

Cancellation Policy:

Please note that non-attendance at the course does not entitle the registrant to a refund. In the event that a registrant becomes unable to attend following the deadline for cancellation, a substitute attendee may be delegated or a credit may be issued for attendance of a later seminar. Please notify us of any changes as soon as possible. A full refund of the attendance fee will be provided upon cancellation in writing received 14 days prior to the seminar.

FAN PROGRAM